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## ARES ASIA LIMITED

(Incorporated in Bermuda with limited liability)

(Stock Code: 645)

### ANNOUNCEMENT OF FINAL RESULTS FOR THE YEAR ENDED 31 MARCH 2013

The board of directors (the “Board”) of Ares Asia Limited (the “Company”) is pleased to present the consolidated results of the Company and its subsidiaries (the “Group”) for the year ended 31 March 2013 together with the comparative figures for the previous year as follows:

#### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 March 2013

	Note	2013 US\$'000	2012 US\$'000 (restated (note 7))
<b>Continuing operation</b>			
Turnover	2	44,639	—
Cost of sales		(43,801)	—
<b>Gross profit</b>		<b>838</b>	—
Other revenue	3	122	—
Other net income	3	1,125	15
Selling and distribution expenses		(186)	—
Administrative expenses		(2,446)	(1,500)
<b>Loss before taxation</b>	4	<b>(547)</b>	(1,485)
Income tax	5	—	—
<b>Loss from continuing operation</b>		<b>(547)</b>	(1,485)
<b>Discontinued operation</b>			
<b>Loss from discontinued operation</b>	7	<b>(3,709)</b>	(58)
<b>Loss and total comprehensive income for the year</b>		<b>(4,256)</b>	(1,543)
<b>Loss per share</b>	8		
Basic and diluted			
— Continuing operation		US(0.16) cent	US(0.43) cent
— Discontinued operation		US(1.09) cent	US(0.02) cent
		<b>US(1.25) cent</b>	<b>US(0.45) cent</b>

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March 2013

	<i>Note</i>	<b>2013</b> <i>US\$'000</i>	<b>2012</b> <i>US\$'000</i>
<b>Non-current asset</b>			
Property, plant and equipment		<u>296</u>	<u>581</u>
<b>Current assets</b>			
Financial asset designated at fair value through profit or loss	9	6,014	—
Inventories		—	4,153
Trade and other receivables	10	693	8,632
Cash and cash equivalents		<u>25,047</u>	<u>25,826</u>
		<u>31,754</u>	<u>38,611</u>
<b>Current liabilities</b>			
Trade and other payables	11	1,041	3,978
Current taxation		<u>48</u>	<u>48</u>
		<u>1,089</u>	<u>4,026</u>
<b>Net current assets</b>		<u>30,665</u>	<u>34,585</u>
<b>NET ASSETS</b>		<u>30,961</u>	<u>35,166</u>
<b>CAPITAL AND RESERVES</b>			
Share capital		440	440
Reserves		<u>30,521</u>	<u>34,726</u>
<b>TOTAL EQUITY</b>		<u>30,961</u>	<u>35,166</u>

*Notes:*

**1. BASIS OF PREPARATION AND ACCOUNTING POLICIES**

The financial information set out in this announcement does not constitute the Group's statutory financial statements for the year ended 31 March 2013, but is derived from those financial statements.

The measurement basis used in the preparation of the financial statements is the historical costs basis except for financial assets designated as fair value through profit or loss which are stated at fair value.

The financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. The financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("the Stock Exchange").

The HKICPA has issued several amendments to HKFRSs that are first effective for the current accounting period of the Group and the Company. These amendments have no significant impact on the Group's financial statements.

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

## 2. TURNOVER AND SEGMENT REPORTING

### (a) Turnover

The Group is principally engaged in the coal trading business.

The Group was also engaged in the manufacture and sale of footwear products, which have been classified as discontinued operation (see note 7). Turnover represents the sales value of goods sold less returns, discounts and value added taxes and other sales taxes. The amount of each significant category of revenue recognised in turnover during the year is as follows:

	<b>2013</b> <i>US\$'000</i>	2012 <i>US\$'000</i> (restated)
<b>Continuing operation</b>		
Sales of coal	<b>44,639</b>	—
<b>Discontinued operation</b>		
Sales of footwear products	<u>13,112</u>	<u>27,967</u>
	<u><b>57,751</b></u>	<u>27,967</u>

Revenue from customers contributing over 10% of the Group's revenue are as follows:

	<b>Coal trading</b> <i>US\$'000</i>	<b>Footwear business</b> <i>US\$'000</i>
2013		
Customer A	44,639	—
Customer B	—	7,096
2012		
Customer B	—	11,570
Customer C	—	5,438

**(b) Segment reporting**

In the prior year, the Group had one operating and reportable segment as the Group's revenue and contribution to results were primarily attributable to the manufacturing and sale of footwear products. The primary segment information was analysed on the basis of geographical segments by location of customers. During the current year, the Group discontinued the footwear business in January 2013. Further, the Group commenced the coal trading business in October 2012.

Since the commencement of the Group's coal trading business, the Group manages its business by divisions, which are organised by business lines and focus more specifically on the operation efficiency by each operation unit. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group had two reportable business segments for the year ended 31 March 2013 — coal trading and footwear business, which are classified as continuing operation and discontinued operation (see note 7) respectively. No operating segments have been aggregated to form the reporting segments. Amounts reported for the prior year have been restated to reflect the change in basis of presentation.

**Continuing operation:**

— Coal trading : Sale of coal

**Discontinued operation:**

— Footwear business : Manufacturing and sale of footwear products

**(i) Segment results, assets and liabilities**

For the purposes of assessing segment performance and allocating resources between segments, the Group's senior executive management monitors the results, assets and liabilities attributable to each reportable segment on the following bases:

Segment assets include all tangible assets and current assets with the exception of investment in financial asset, intercompany receivables and other corporate assets. Segment liabilities include current taxation, creditors, other payables and accrued expenses attributable to the activities of the individual segments, with the exception of intercompany payables.

Revenue and expenses are allocated to the reportable segments with reference to revenue generated by those segments and the expenses incurred by those segments or which otherwise arise from the depreciation of assets attributable to those segments.

The measure used for reporting segment profit is "EBIT" i.e. "adjusted earnings before interest and taxes" of individual segment. To arrive at EBIT the Group's earnings are further adjusted for items not specifically attributed to individual segments, such as directors' and auditors' remuneration and other head office or corporate administration costs.

In addition to receiving segment information concerning segment results, management is provided with segment information concerning revenue, depreciation and impairment losses and additions to non-current segment assets used by the segments in their operations.

Information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purposes of resources allocation and assessment of segment performance for the years ended 31 March 2013 and 2012 is set out below.

	2013			2012		
	Continuing operation	Discontinued operation	Total	Continuing operation	Discontinued operation	Total
	Coal trading US\$'000	Footwear business US\$'000		Coal trading US\$'000	Footwear business US\$'000	
<b>Revenue</b>						
Reportable segment revenue	<u>44,639</u>	<u>13,112</u>	<u>57,751</u>	<u>—</u>	<u>27,967</u>	<u>27,967</u>
<b>Results</b>						
Reportable segment results						
(EBIT)	(26)	(3,709)	(3,735)	—	(58)	(58)
Net unrealised gain on financial asset designated at fair value through profit or loss			1,014			—
Unallocated head office and corporate expenses			<u>(1,535)</u>			<u>(1,485)</u>
Consolidated loss for the year			<u>(4,256)</u>			<u>(1,543)</u>
Additions to non-current segment assets during the year	160	—	160	—	9	9
Depreciation for the year	<u>95</u>	<u>63</u>	<u>158</u>	<u>—</u>	<u>90</u>	<u>90</u>
<b>Assets</b>						
Segment assets	25,462	533	25,995	—	9,725	9,725
Financial asset designated at fair value through profit or loss			6,014			—
Deposits			—			5,000
Unallocated head office and corporate assets			<u>41</u>			<u>24,467</u>
Consolidated total assets			<u>32,050</u>			<u>39,192</u>
<b>Liabilities</b>						
Segment liabilities	794	176	970	—	3,675	3,675
Unallocated head office and corporate liabilities			<u>119</u>			<u>351</u>
Consolidated total liabilities			<u>1,089</u>			<u>4,026</u>

(ii) *Geographic information*

The following table sets out information about the geographical location of (i) the Group's revenue from external customers and (ii) the Group's property, plant and equipment. The geographical location of customers is based on the location at which the goods delivered. The geographical location of the property, plant and equipment is based on the physical location of the asset.

	Revenue from external customers		Property, plant and equipment	
	2013 US\$'000	2012 US\$'000 (restated)	2013 US\$'000	2012 US\$'000 (restated)
<b>Continuing operation</b>				
The People's Republic of China ("PRC")	<u>44,639</u>	<u>—</u>	<u>296</u>	<u>236</u>
<b>Discontinued operation</b>				
The PRC	<u>12,901</u>	<u>26,858</u>	<u>—</u>	<u>345</u>
Asia (other than the PRC)	<u>211</u>	<u>1,109</u>	<u>—</u>	<u>—</u>
	<u>13,112</u>	<u>27,967</u>	<u>—</u>	<u>345</u>
	<u>57,751</u>	<u>27,967</u>	<u>296</u>	<u>581</u>

3. **OTHER REVENUE AND NET INCOME**

	2013 US\$'000	2012 US\$'000 (restated)
<b>Other revenue</b>		
<b>Continuing operation</b>		
— Bank interest income	<u>13</u>	<u>—</u>
— Others	<u>109</u>	<u>—</u>
	<u>122</u>	<u>—</u>
<b>Discontinued operation</b>		
— Bank interest income	<u>1</u>	<u>2</u>
— Others	<u>39</u>	<u>5</u>
	<u>40</u>	<u>7</u>
	<u>162</u>	<u>7</u>

	2013 US\$'000	2012 US\$'000 (restated)
<b>Other net income</b>		
<b>Continuing operation</b>		
— Net foreign exchange gain	111	15
— Net unrealised gain on financial asset designated at fair value through profit or loss ( <i>note 9</i> )	<u>1,014</u>	<u>—</u>
	<u>1,125</u>	<u>15</u>
<b>Discontinued operation</b>		
— Net foreign exchange loss	(68)	(234)
— Scrap sales	399	307
— Gain on disposal of property, plant and equipment	<u>464</u>	<u>—</u>
	<u>795</u>	<u>73</u>
	<u>1,920</u>	<u>88</u>

#### 4. LOSS BEFORE TAXATION

Loss before taxation is arrived at after charging:

	2013 US\$'000	2012 US\$'000 (restated)
<b>(a) Staff costs</b>		
<b>Continuing operation</b>		
Contributions to defined contribution retirement plans	14	3
Equity settled share-based payment expenses	51	—
Salaries, wages and other benefits	<u>1,586</u>	<u>543</u>
	<u>1,651</u>	<u>546</u>
<b>Discontinued operation</b>		
Contributions to defined contribution retirement plans	66	74
Salaries, wages and other benefits	3,536	6,627
Termination benefits	<u>2,135</u>	<u>—</u>
	<u>5,737</u>	<u>6,701</u>
	<u>7,388</u>	<u>7,247</u>

	2013 <i>US\$'000</i>	2012 <i>US\$'000</i> (restated)
<b>(b) Other items</b>		
<b>Continuing operation</b>		
Auditors' remuneration — audit services	91	50
Depreciation	95	24
Operating lease charges in respect of properties	288	118
Cost of inventories	<u>43,801</u>	<u>—</u>
<b>Discontinued operation</b>		
Auditors' remuneration		
— audit services	32	—
— non-audit services	45	—
Depreciation	63	90
Cost of inventories	<u>14,468</u>	<u>26,330</u>

## 5. INCOME TAX

No provision for Hong Kong Profits Tax has been made for the year ended 31 March 2013 and 2012 as the Group's operations in Hong Kong sustained a loss for Hong Kong Profits Tax purpose. Taxation for overseas subsidiaries is charged at the appropriate current rates of taxation ruling in the relevant countries.

## 6. DIVIDEND

No final dividend was paid or proposed during the year ended 31 March 2013, nor has any dividend been proposed since the end of the reporting period (2012: Nil).

## 7. DISCONTINUED OPERATION

During the year ended 31 March 2013, the Group ceased the operation of its footwear business. Accordingly, the operating results of the footwear business for the year ended 31 March 2013 are presented as discontinued operation in the financial statements. The presentation of comparative information in respect of the year ended 31 March 2012 has been reclassified to conform to the current year's presentation.

### (a) Results of the discontinued operation:

	2013 <i>US\$'000</i>	2012 <i>US\$'000</i>
Revenue	13,112	27,967
Cost of sales	(14,468)	(26,330)
Other revenue	40	7
Other net income	795	73
Selling and distribution expenses	(109)	(200)
Administrative expenses	(829)	(1,575)
Restructuring costs	(2,250)	—
	<hr/>	<hr/>
Loss before taxation	(3,709)	(58)
Income tax	—	—
	<hr/>	<hr/>
Loss for the year	<u>(3,709)</u>	<u>(58)</u>

### (b) Cash flows of the discontinued operation:

	2013 <i>US\$'000</i>	2012 <i>US\$'000</i>
Net cash (used in)/generated from operating activities	(177)	1,056
Net cash generated from/(used in) investing activities	752	(7)
	<hr/>	<hr/>
Net cash inflow from discontinued operation	<u>575</u>	<u>1,049</u>

## 8. LOSS PER SHARE

### (a) Basic loss per share

The calculation of basic loss per share is based on the loss attributable to ordinary equity shareholders of the Company of US\$4,256,000 (2012: US\$1,543,000) and the weighted average of 340,616,934 ordinary shares (2012: 340,616,934 ordinary shares) in issue during the year.

### (b) Diluted loss per share

The calculation of diluted loss per share is the same as basic loss per share for the years ended 31 March 2013 and 2012 as there were no dilutive potential ordinary shares during that year.

## 9. FINANCIAL ASSET DESIGNATED AT FAIR VALUE THROUGH PROFIT OR LOSS

	2013	2012
	<i>US\$'000</i>	<i>US\$'000</i>

### At fair value:

Overseas unlisted exchangeable bond	<u>6,014</u>	<u>—</u>
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During the year ended 31 March 2012, a refundable deposit of US\$5,000,000 (the “Refundable Deposit”) was placed by the Company to PT Langit Timur Energy (“LTE”), an independent third party and a company established in Indonesia with limited liability, regarding the Company’s intention to participate in the tender offer of a coal offtake agreement and to act as a marketing agency of certain coal concessions in Indonesia, as well as the proposed acquisition of certain equity interests in such coal concessions.

Such Refundable Deposit was included in “Trade and other receivables” at 31 March 2012.

As disclosed in the Company’s announcements dated 30 May 2012 and 22 March 2013, Able Point Corporation Limited (“Able Point”), an indirectly wholly-owned subsidiary of the Company, entered into a subscription agreement (“Subscription Agreement”) and a supplemental agreement (“Supplemental Agreement”) on 30 May 2012 and 22 March 2013 respectively with LTE, PT Mandiri Arya Persada (“MAP”, a non-wholly owned subsidiary of LTE which holds certain coal concessions in Indonesia) and PT Lintas Sanjaya, the non-controlling shareholder of LTE, to subscribe for a one year zero coupon secured exchangeable bond in a principal amount of US\$5,000,000 issued by LTE (“Exchangeable Bond”). The Exchangeable Bond could be extended for one year if mutually agreed by LTE and Able Point.

The Refundable Deposit was used to offset against the consideration for the subscription of the Exchangeable Bond.

Subject to certain conditions as stipulated in the Subscription Agreement (as amended and supplemented by the Supplemental Agreement), Able Point can exercise the right to exchange the Exchangeable Bond into shares of MAP (the “Underlying Shares”). The equity interests of the Underlying Shares in MAP have been increased from 5% to 70% of the total issued and paid up capital of MAP on a fully diluted basis as agreed in the Supplemental Agreement.

LTE can redeem the Exchangeable Bond at any time prior to the maturity and the redemption price is fixed at approximately US\$6,084,000, representing a redemption premium of 21.6888% throughout the one-year period. In the case of the maturity date being extended for one year, the redemption price will be calculated based on a redemption premium of 41% on an accrual basis on the total outstanding principal amount of the Exchangeable Bond, starting from the first anniversary of the date of the issue of the Exchangeable Bond. Unless previously redeemed or converted, LTE shall redeem the Exchangeable Bond at 100% principal amount plus the redemption premium at maturity.

On 29 May 2013, LTE and Able Point agreed to extend the maturity date of the Exchangeable Bond to 29 May 2014 pursuant to the Subscription Agreement (as amended and supplemented by the Supplemental Agreement).

The Group has designated the Exchangeable Bond as a financial asset at fair value through profit or loss upon initial recognition and a fair value gain of US\$1,014,000 was recognised during the year ended 31 March 2013. The valuation was carried out by an independent valuer, Greater China Appraisal Limited.

## 10. TRADE AND OTHER RECEIVABLES

	2013 <i>US\$'000</i>	2012 <i>US\$'000</i>
Trade debtors	—	3,318
Deposits	—	5,000
Other receivables	<u>693</u>	<u>314</u>
	<u><b>693</b></u>	<u><b>8,632</b></u>

All of the Group's deposits and other receivables are expected to be recovered or recognised as an expense within one year as at 31 March 2013 and 2012.

Included in "Trade and other receivables" are trade debtors with the following ageing analysis, based on the invoice date, as of the end of the reporting period:

	2013 <i>US\$'000</i>	2012 <i>US\$'000</i>
Within 30 days	—	1,747
More than 30 days but within 60 days	—	1,554
More than 90 days	<u>—</u>	<u>17</u>
	<u><b>—</b></u>	<u><b>3,318</b></u>

The credit terms offered by the Group to its customers differ with each business line. The credit terms offered to customers of coal trading business are negotiated on a case-by-case basis. Deposits are usually required and the remaining balance is payable within 2 days after the customers receive all the documents as stipulated in the sales agreements. The credit terms offered to customers of footwear business are normally 30 to 90 days from the date of billing.

## 11. TRADE AND OTHER PAYABLES

	2013 <i>US\$'000</i>	2012 <i>US\$'000</i>
Trade creditors	—	1,208
Other payables and accrued expenses	<u>1,041</u>	<u>2,770</u>
	<u><b>1,041</b></u>	<u><b>3,978</b></u>

All of the trade and other payables are expected to be settled or recognised as income within one year or are repayable on demand.

As of the end of the reporting period, the ageing analysis of trade creditors, based on invoice date, is as follows:

	<b>2013</b> <i>US\$'000</i>	2012 <i>US\$'000</i>
Within 30 days	—	563
More than 30 days but within 60 days	—	638
More than 90 days	—	7
	<hr/>	<hr/>
	—	1,208
	<hr/> <hr/>	<hr/> <hr/>

## **BUSINESS AND FINANCIAL HIGHLIGHTS**

During the year ended 31 March 2013, the Group discontinued its footwear manufacturing business and its results for the period prior to cessation is reported separately as Discontinued Operation in the consolidated financial statements. The Group commenced its coal trading business in October 2012, which is currently the principal activity of the Group and its results for the year is presented as “Continuing Operation” in the consolidated financial statements.

Analysis on the performance of the Group including revenue and results of Continuing and Discontinued Operations before allocation of the corporate overheads is set out in note 2 “Turnover and Segment Reporting” to the consolidated financial statements.

Overall, the Group doubled its revenue to approximately US\$57.7 million for the year ended 31 March 2013, of which US\$44.6 million was generated from the Continuing Operation and the remaining US\$13.1 million was from the Discontinued Operation. Last year’s turnover of approximately US\$28.0 million was wholly contributed by the Discontinued Operation.

Loss for the year ended 31 March 2013 was US\$4.3 million as compared to loss of US\$1.5 million in 2012. The substantial increase in loss was mainly attributable to the loss of US\$3.7 million from the Discontinued Operation.

## **REVIEW OF OPERATIONS**

### **Continuing Operation**

Over the years, we have been exploring suitable business opportunities to broaden the revenue base and to diversify the business scope of the Group. We are pleased to report that the Group has successfully launched the coal trading business during the year.

Performance for the coal trading business was satisfactory. It achieved turnover for the Continuing Operation of US\$44.6 million since its commencement in October 2012 with gross profit of US\$0.8 million or gross profit margin of 1.9%. For the year ended 31 March 2013, the Group sold steam coal originated from Indonesia to China for a total volume of approximately 940,000 tonnes.

Other revenue from the Continuing Operation mainly represented the one-off reimbursement received from the vendor following the termination of the Group's proposed acquisition of a mining services company during the year.

Selling, general and administrative expenses consisted primarily of employee benefits costs, rental and corporate expenses which totaled US\$2.6 million for the current year compared to US\$1.5 million in last year. The increase was mainly due to higher employee benefits expenses as a result of the expansion on coal trading business.

Loss from the Continuing Operation was approximately US\$0.5 million, significantly narrowed as compared to US\$1.5 million in 2012. If excluding the fair value gain of approximately US\$1.0 million on the Exchangeable Bond (which is further analysed in "SUBSCRIPTION OF EXCHANGEABLE BOND" below), loss from the Continuing Operation for the year would be almost the same as reported for the last financial year.

### **Discontinued Operation**

The Discontinued Operation faced severe challenges over the past few years. Decreasing sales and rising production costs were the principal factors affecting the operating performance of the Discontinued Operation.

During the year, turnover of the Discontinued Operation decreased by 53% to approximately US\$13.1 million. In addition to gross loss of approximately US\$1.4 million resulting from the combined effects of lower sales and higher production costs, the Discontinued Operation incurred a restructuring cost of approximately US\$2.3 million in streamlining the manufacturing operations in the first half of this financial year, all of which resulted in a substantial loss of US\$3.7 million prior to cessation this year.

## **PROSPECT**

Looking ahead, the Group will expand the scale of its coal trading business with the view that coal will continue to be the most economical source of energy in China and other Asian countries. We will keep expanding the network of overseas suppliers to ensure a stable supply of quality coal and developing our customer base in order to achieve a sustainable long term growth in both financial and operating performance of the Group.

In respect of the Discontinued Operation, we will use our best effort to realise the remaining interests in the footwear manufacturing business.

## **SUBSCRIPTION OF EXCHANGEABLE BOND**

As disclosed in the Company's announcements dated 30 May 2012 and 22 March 2013, Able Point Corporation Limited ("Able Point"), an indirectly wholly-owned subsidiary of the Company, entered into a subscription agreement ("Subscription Agreement") and a supplemental agreement ("Supplemental Agreement") on 30 May 2012 and 22 March 2013 respectively with PT Langit Timur Energy ("LTE"), an independent third party and a company established in Indonesia with limited liability, PT Mandiri Arya Persada ("MAP", a non-wholly owned subsidiary of LTE which holds certain coal concessions in Indonesia) and PT Lintas Sanjaya, the non-controlling shareholder of LTE to subscribe for a one year zero coupon secured exchangeable bond in a principal amount of US\$5 million issued by LTE ("Exchangeable Bond"). The Exchangeable Bond could be extended for 1 year if mutually agreed by LTE and Able Point.

The refundable deposit of US\$5.0 million (the "Refundable Deposit") placed by the Company to LTE for the year ended 31 March 2012 regarding the Company's intention to participate into the tender offer of a coal offtake agreement and acting as a marketing agent of certain coal concessions in Indonesia, as well as the proposed acquisition of certain equity interests in such coal concessions was used to offset against the consideration of the subscription of the Exchangeable Bond.

Subject to certain conditions as stipulated in the Subscription Agreement (as amended and supplemented by the Supplemental Agreement), Able Point can exercise the right to exchange the Exchangeable Bond into the shares of MAP (the "Underlying Shares"). The equity interests of the Underlying Shares in MAP have been increased from 5% to 70% of the total issued and paid up capital of MAP on a fully diluted basis as agreed in the Supplemental Agreement.

LTE can redeem the Exchangeable Bond at any time prior to the maturity and the redemption price is fixed at approximately US\$6.1 million, representing a redemption premium of 21.6888% throughout the one-year period. In case of the maturity date being extended for one year, it will be calculated based on a redemption premium of 41% on an accrual basis on the total outstanding principal amount of the Exchangeable Bond, starting from the first anniversary of the date of the issue of the Exchangeable Bond. Unless previously redeemed or converted, LTE shall redeem the Exchangeable Bond at 100% principal amount plus the redemption premium at maturity.

On 29 May 2013, LTE and Able Point agreed to extend the maturity date of the Exchangeable Bond to 29 May 2014 pursuant to the Subscription Agreement (as amended and supplemented by the Supplemental Agreement).

The Group has designated the Exchangeable Bond as financial asset at fair value through profit or loss and a fair value gain of approximately US\$1.0 million was recognised for the year ended 31 March 2013.

## **LIQUIDITY AND FINANCIAL RESOURCES**

We continue our conservative positioning in managing the Group's working capital.

The Group's financial and liquidity position continued to be strong, remaining debt-free as at 31 March 2013. The Group has net current assets of US\$30.7 million as at 31 March 2013 with cash on hand and at banks amounting to approximately US\$25.0 million as compared to US\$25.8 million in 2012.

As always, the Group implements tight control on its credit and collection policies. For the coal trading business, deposits are usually required and the remaining balance is payable within 2 days after the customers receive all documents as stipulated in the sale and purchase agreements. There were no outstanding trade receivables and payables from both Continuing Operation and Discontinued Operation as at 31 March 2013 and the Group has not experienced any significant bad debts in the past.

The Group generally relied on its internally generated cash flows and the existing trade facilities to finance its day to day operations. There are no present plans for material capital expenditures and we believe that the Group has adequate liquidity to meet its current and future working capital requirements.

## **RISK OF CURRENCY FLUCTUATIONS**

The Group's assets and liabilities as well as the income and expenses derived from both the Continuing Operation and Discontinued Operation are mainly denominated in Hong Kong Dollars, and United States Dollars (i.e. functional currency of the Company and its subsidiaries) and Renminbi.

There is no significant exposure to the fluctuation of foreign exchange rates, but the Group is closely monitoring the financial market and would consider appropriate measures if required. Currently, the Group has no hedging arrangement for foreign currencies and has not entered into any financial derivatives arrangement.

## **EMPLOYEES AND REMUNERATION POLICY**

As at 31 March 2013, the Group had a total of 14 (2012: 1,150) full time employees in Hong Kong and the PRC. The Group's emolument policy is to pay wages and salaries that are competitive in the industry in a way that will be motivational, fair and equitable, and that are dependent on individual's and the Group's performance. Apart from salaries, the Group also provides other fringe benefits to employees, which include share option scheme, provident fund schemes and bonus on performance basis.

The Remuneration Committee reviews the Group's emolument policy and structure for remuneration of the directors and senior management of the Group, having regards of the Group's operating results, individual performance and comparable market standards.

## **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

The Company has not redeemed any of its listed securities during the year. Neither the Company nor any of its subsidiaries has purchased or sold any of the Company's listed securities during the year.

## **MODEL CODE FOR SECURITIES TRANSACTIONS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code") as set out in Appendix 10 of the Listing Rules as its code of conduct regarding directors' securities transactions. All the members of the Board have confirmed that, following specific enquiries made by the Company, they have complied with the required standard as set out in the Model Code throughout the year ended 31 March 2013.

## **COMPLIANCE WITH THE CODE ON CORPORATE GOVERNANCE PRACTICES**

The Company has complied with the code provisions of the Corporate Governance Code (the "Code") as set out in Appendix 14 of the Listing Rules throughout the year ended 31 March 2013, except for the following deviation:

Code Provision A.4.1 stipulates that non-executive directors should be appointed for a specific term, subject to re-election. The term of the Company's independent non-executive directors is not fixed but they are subject to retirement by rotation and re-election at the annual general meeting of the Company in accordance with the Bye-laws of the Company.

## **AUDIT COMMITTEE**

The Audit Committee has reviewed with management and KPMG, the Company's auditors, the accounting principles and practices adopted by the Group and discussed internal controls and financial reporting matters including the review of the annual results of the Group for the year ended 31 March 2013.

## **PUBLICATION OF ANNUAL RESULTS ANNOUNCEMENT AND ANNUAL REPORT**

This results announcement is published at the websites of the Company at [www.aresasialtd.com](http://www.aresasialtd.com) / [www.irasia.com/listco/hk/aresasia](http://www.irasia.com/listco/hk/aresasia) and the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk). The annual report of the Company for the year ended 31 March 2013 containing all the information required by the Listing Rules will be despatched to shareholders and available on the same websites in due course.

By Order of the Board

**Ares Asia Limited**

**Junaidi YAP**

*Executive Director and Chief Executive Officer*

Hong Kong, 21 June 2013

*As at the date of this announcement, the executive directors of the Company are Mr. Adwin Haryanto SURYOHADIPROJO (Chairman), Mr. CHUA Chun Kay and Mr. Junaidi YAP (Chief Executive Officer) and the independent non-executive directors are Mr. LAM Pun Yuen, Frank, Mr. NGAN Hing Hon and Mr. YEUNG Kin Bond, Sydney.*